



TRUE SKY: CUSTOMER HIGHLIGHT

Independent Medical Clinics

**A LARGE, INDEPENDENT MULTI-SPECIALTY MEDICAL GROUP WITH
OVER 45 OFFICES IN NEW YORK STATE**

INITIAL CHALLENGES

- Managing a complex budgeting process in Excel and FRx Forecaster for more than 200 cost centers
- Inability to properly budget compensation costs (their largest expense)
- Limited ability to push down expense and compensation costs and allocate across cost centers

THE SOLUTION

- Financial and Compensation Models for robust budgeting, forecasting and reporting
- Detailed compensation planning for 4000+ employees
- Ability to allocate costs down to location and specialties
- Drill-down functionality to data in ERP and other system(s) (e.g., inventory)

**POWERFUL
TOOL**

**DYNAMIC
INTEGRATIONS**

**ROBUST
IMPLEMENTATION
PLAN**

**TAILORED
SUPPORT**

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