



# TRUE SKY: CUSTOMER HIGHLIGHT

## Food Production

A WINE PRODUCTION, MARKETING, AND DISTRIBUTION COMPANY BASED IN CANADA WITH MULTIPLE PRODUCTS, LOCATIONS, AND CUSTOMERS.

### INITIAL CHALLENGES

- Managing and consolidating 100 Excel spreadsheets with input from 20+ contributors
- Budgeting to the SKU level for hundreds of different products in multiple markets
- Linking Excel worksheets for sales, operating expenses, etc. to get a consolidated view of the budget was time consuming and error prone

### THE SOLUTION

- Financial and Sales/Revenue Forecasting Model with complete set of budget reports and financial statements
- Budgeting process facilitating the input from 20+ budget contributors without the need to create hundreds of spreadsheets and consolidate data
- Direct integration with source data for real-time drill downs in to product details
- Presentation-quality financial reports including cash flow and balance sheet

**POWERFUL  
TOOL**

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INTEGRATIONS**

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IMPLEMENTATION  
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