



TRUE SKY: CUSTOMER HIGHLIGHT

Commercial Cleaning Services

A PROVIDER OF COMMERCIAL CLEANING AND SHREDDING SERVICES WITH MULTIPLE SITES AND OFFICES ACROSS CANADA.

INITIAL CHALLENGES

- A manual, time-consuming budgeting process based completely in Excel that requires months of manual, administrative effort
- Requirement to build countless individual templates to account for security profiles related to compensation data
- An inefficient reporting process out of the ERP system

THE SOLUTION

- True Sky Financial Model for GL-level budgeting, Compensation Model for salary planning/budgeting, and Reporting managers/departments/regions.
- Reduced administrative effort – True Sky handles security, versions, merging, etc.
- Improved reporting with drill down capabilities
- Seamless integration to ERP for real-time budget to actual data

**POWERFUL
TOOL**

**DYNAMIC
INTEGRATIONS**

**ROBUST
IMPLEMENTATION
PLAN**

**TAILORED
SUPPORT**

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