



# TRUE SKY

## Budget Any Business Process

Efficient financial management is at the core of every successful enterprise. True Sky offers a suite of tools designed to simplify and optimize the budgeting and reporting process. From general ledger budgeting for general expenses to precise compensation planning encompassing salaries, benefits, and beyond, our solution empowers organizations to achieve greater fiscal control and strategic foresight.

True Sky can facilitate budgeting, forecasting, and reporting for multiple business processes, giving you the ability to manage everything in one tool.

### FINANCIAL BUDGETING AND REPORTING

- Integrate with data from the GL for input and reporting by GL account or roll-ups
- Generate financial reports like balance sheets, income statements, and cash flows to track against goals
- Drill down from summary to detailed information to build a better budget
- Report on data from True Sky, your ERP, or another electronic data source
- Create reports like real-time budget status, presentation quality reports, financial statements, operational reports, and more
- Drill down to data sources for more information on data in reports
- Time intelligence capabilities
- Review notes and attachments against budget and actual numbers in reports
- Automatically distribute reports across the organization
- Visualize data with interactive dashboards

## THE TRUE SKY SOLUTION

Powerful Tool  
Dynamic Integrations  
Proven & Tested Implementation Process  
Tailored, Ongoing Support

### COMPENSATION PLANNING

- Easily integrate data from your HR or payroll solution and seamlessly include compensation data as a portion of your financial budget
- Accurately calculate hours, salaries, benefits and/or commissions by employee, position and/or FTE – accounting for caps or limits
- Allocate employees according to your business processes (e.g., across companies, branches or business units)
- Budget for existing or potential new hires

### SALES AND REVENUE FORECASTING

- Easily integrate data from your CRM or other data source
- Involve department managers, sales managers, and people who know their customers and the sales landscape the best
- Create forecasts by customer, SKU, product, etc.
- Transform your sales pipeline into visual dashboards and reports
- Improve data accuracy and version control

### PROJECT BUDGETING

- Budget for projects and against project or cost categories
- Deliver comprehensive and robust reporting on all project-related budget and actual data
- Conduct deep-dive analytics and see all project-related data in one place, like purchase orders, payable vouchers, invoices related to projects, and detailed transaction records
- Give end users different ways to input data based on their skillset/preferences

## CAPITAL EXPENDITURE PLANNING

- Budget and manage investments in long-term assets or projects that are essential for the growth and sustainability of your business
- Allocate capital budget based on the prioritization of projects and available financial resources
- Optimize resource allocation with flexible budgeting capabilities

## REFORECASTING

- Develop models, scenarios, and manage the performance of your business in the short, medium, and long term
- Reforecast and adjust based on changing variables
- Quickly create multiple budgets and forecasts that can be compared and reviewed side-by-side
- Seed your net forecast version from prior budgets and forecasts
- Use automated tools for spreading and adjustments
- Conduct rolling forecasts with ease

### GET STARTED TODAY

Empower your organization with the strategic advantage of True Sky. Contact us today to schedule a demo and discover how we can help you unleash the true power of True Sky.

### SCHEDULE A PERSONALIZED DEMO

[www.truesky.com](http://www.truesky.com)  
1-855-TRUE SKY

